

Chamber Notes

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Support Your Local Businesses!

President's Message

September, 2009

From President Deborah Cornely



Mark your calendars for the Chamber's 2nd annual **Business Awards Recognition Breakfast**, which is scheduled for Thursday, November 5, at **Sparrows Point Country Club**. This year's award recipients will include **Mars Supermarkets**, the **Greater Dundalk Alliance**, **Rolynn Vending**, the **Woman's Club of Dundalk**, the **Heritage Association of Greater Dundalk** and **Ateaze Senior Center**. Two additional recipients of special President's Awards will be announced during the breakfast. The awards breakfast will be held in conjunction with the Chamber's annual **General Membership Meeting**. Election of officers and board members will follow the awards ceremony. Please make plans to attend.

We're looking forward to a good turnout for the September 17 reception at **True2Form Collision Repair Centers**. Manager **Neil Jones** will conduct a brief tour of his facility and provide food and refreshments for members and guests. Plan to take advantage of this networking opportunity and bring a friend or two.

I'm sure we'll be all ears when **Captain Butch Wilson**, the relatively new head of the **Baltimore County Police** station at North Point, addresses the Chamber at **CCBC** on Thursday, October 22. A Q&A session is on the agenda, so bring your questions.

Preparations are in the works for the Chamber's annual **Holiday Luncheon** on Wednesday, December 9, at **Sparrows Point Country Club**. Last year's Chinese auction was such a hit, we're trying to make this year's gift baskets even better. Organizers are also looking into presenting a repeat of last year's Disney-themed performance by Great Expectations, the award-winning entertainment troupe from **Patapsco High School and Center for the Arts**.

Irv Becker, a Delvale Avenue resident, has served as the Chamber president's volunteer chauffeur in the past three Dundalk Independence Day parades. This year I had the pleasure of joining Irv and his brother Donald, who rode shotgun in Irv's brown '76 Cadillac El Dorado convertible. Though I've been a parade enthusiast for many years, it was a novelty riding the route and greeting the impressive crowd that is drawn to the annual event. When the trip was over, I was sunburned and my arms ached from ferocious flag waving, but it was quite a bit of fun. This edition of **Chamber Notes** includes photos on page 5 featuring some of the Chamber's business members who participated in the parade.

We are extremely pleased to report that our 2nd annual **Golf Tournament** was a roaring success. Initial concern over the effect of the current economic climate on the tournament's outcome were, apparently, overblown. It appears that the Chamber will again be able to provide local students with scholarship funding that is at least on par (forgive the pun) with last year, and we believe there will be funding for additional Chamber programs. We owe a great deal of gratitude to all the businesses that chipped in to sponsor this important fundraiser and to all the folks who worked so hard to ensure its success. Photos and more information on the tournament appear on page 6.

The 45 Chamber members and guests who signed up for the annual **Crab Feast** at the Koch residence last month had a convivial, crab-crackin' afternoon. Photos taken during the feast are on page 4

Last March, we began sending the newly-revised, full-color edition of **Chamber Notes** by email in pdf format. Members who are satisfied with receiving the email version and no longer wish to receive a hard copy are urged to call the Chamber's office manager, Dotty Cristy, 410-284-3700, to request that their names be removed from the newsletter mail list.

Thank you all for supporting the Chamber.

Coming Events....

Thursday, September 17 - Networking at **True2Form Collision Repair Centers**, 1123 Old North Point Rd., 5:30 to 7:30 p.m. The catered event will include a tour of the facility and a brief address by manager, **Neil Jones**.

● **Thursday, October 22** - Luncheon at **CCBC-Dundalk** featuring an address by **Captain W. "Butch" Wilson**, commander of **Baltimore County Police** North Point Precinct 12. Capt. Wilson will speak at 11:30 a.m., followed by lunch at Noon.

● **Thursday, November 5** - Annual Business Recognition Awards Breakfast and General Membership Meeting, **Sparrows Point Country Club**, 8:30 a.m.

● **Wednesday, December 9** - Annual Holiday Luncheon, **Sparrows Point Country Club**. Entertainment will be provided. Festivities begin at 11:30 a.m.

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Ongoing....

● Through November 14 - **Chamber-sponsored Farmers Market** in Dundalk's Veterans Park every Saturday from 6:30 a.m. to 12:30 p.m. Non-profit organizations are invited to call **Rev. David Erickson** of **Watersedge Baptist Church** (410-282-1974) to inquire about setting up a table at the market.

What did I miss?

● June - **State-of-the-Chamber** business breakfast at **Boulevard Diner**; a rundown of all programs and projects undertaken by the Chamber.

● July - the second annual **Dundalk Chamber of Commerce Golf Tourney** at **Sparrows Point Country Club**; the Chamber's major scholarship fundraiser.

● August - the Chamber's annual **Summer Crab Feast**, a fun and sociable event hosted by the Koch Family of **Dundalk Florist**.

Helping Hand-

Earl Oxley, CPA, has generously donated his expertise to assist the Dundalk Chamber with end-of-year tax filings and other financial matters. Earl, who has been in business for 44 years, has offices at 422 Eastern Blvd. in Essex (410-391-0047).



Send Us Your Business News

Chamber members are invited to submit business items for publication in **Chamber Notes**. Items may be edited for clarity and length. Insertions will be based on the item's timeliness. The newsletter is published quarterly. The next publication date is December, 2009. Mail info (and photos, if appropriate) to the Chamber, 7233 German Hill Rd., Dundalk, MD 21222, or email to information@dundalkchamberofcommerce.org

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Chamber Profiles

Carol Sullivan



Professional

Immediate Past President of the Dundalk Chamber, Carol is a nurse and an educator who has worked at the Community College of Baltimore County since 1978. While currently an administrator, she was a professor of nursing for 22 years. She also served as co-chair for the college's first (and highly successful) accreditation as a single multi-campus institution by the Middle States Association in 2002. Carol holds a baccalaureate in nursing and master of science from the University of Maryland and a doctor of philosophy in health services education administration from Walden University.

Personal

Carol and her husband, Don, live in Sykesville. They have three grown sons and four grandchildren.

Current job title: CCBC Dundalk campus dean.

Favorite part of your job: Multi-tasking and not always knowing the challenges each new day will bring.

Least favorite part of your job: Preparing the sometimes grueling reports that are part of the world of education.

Most serious challenge to your business: Preparing stu-

dents for the rapidly changing workplace.

Main benefit you derive from Chamber membership: Engaging with local business folks on an informal basis.

Fun

Fantasy job: Travel industry consultant on health issues for seniors.

Favorite book: Reading is my passion and I enjoy a broad range of authors who mix intrigue with fiction.

Favorite movie: *The Curious Case of Benjamin Button* (most recent).

Favorite TV show: *The Mentalist* (most recent).

Last (or favorite) vacation: A cruise to Alaska in 2007 and a trip to Egypt in 2008.

Favorite quote: "You are never too old to learn" (many claim credit for this quote).

Small Talk

- **MECU of Baltimore** will hold its 5th annual Charity Cup golf tournament on Friday, Sept. 25, at Forest Park Golf Course, 2900 Hillsdale Avenue, in Baltimore. The Captain's Choice tournament will begin with breakfast at 7 a.m., followed by a shotgun start at 8. The cost is \$100 per golfer (green fees, carts and meals included). Sponsorships are available beginning at \$150. For more information, call Janet Topper or Pam Harris, 443-263-4243.
- **Colt Connelly of Connelly Funeral Home** was honored by the Breakfast Optimist Club for his part in collecting and shipping over 700 boxes of personal supplies to overseas troops. Connelly volunteered his business for storing and preparing the boxes and shipped them at his own expense.
- **Severstal North America** was named Vendor of the Year by a Virginia firm specializing in wholesale distribution of roofing, HVAC, sheet metal and other products and equipment.
- **Dotty Cristy**, formerly with Chesapeake Residential Realty, is now working with **Century 21 Horizon**, located in Merritt Park Shopping Center. **Dolly McCoy of McCoy Appraisal Services** has also joined the Horizon team.
- Volunteers with the **Dundaik Renaissance Corporation's Team Dundalk** collected 157 50-pound bags of bottles and cans for recycling during the three-day Heritage Fair.
- Ten finalists competed in the last round of the 5th annual Dundalk Idol singing competition at **Donna's Tavern**. Owner **Donna Sekora** congratulated contest winner Jennifer Feyjoo, who took home a \$1,000 cash prize and was awarded a recording session with Josh Allen Media.

Welcome New Members

Franklin Square Hospital Center
Janet Rafky, Vice President of Development
9101 Franklin Square Drive, Suite 214
Baltimore, MD 21237
phone: 443-777-7980 ● fax 443-777-6180
janet.rafky@medstar.net

Blue and Obrecht Realty, LLC
D. Middleton Smith, III
9475 Deercro Rd., Suite 200, Timonium, MD 21093
phone: 410-561-5568 ● fax 410-561-5569
msmith@blueobrecht.com

Kelly Bowman
Branch Manager

7114 North Point Road
Baltimore, Md 21219

(410) 477-5000 EXT. 11
FAX (410) 477-1020
kbowman@bayvanguard.com
www.bayvanguard.com

The Chamber offers affordable sponsorships for all events. To find out more, call the Chamber office at 410-284-3700

Visit us at: www.dundalkchamberofcommerce.org

June — State of the Chamber at Boulevard Diner

Chamber President Deborah Cornely of The Dundalk Eagle addressed more than 40 members during the annual State of the Chamber Breakfast. Updates on Chamber undertakings were given and committee members were called on to share information on past, present and future programs and events. **Delegate John Olszewski, Jr.** offered highlights from the 2009 legislative session and insights into his work with the local delegation.

photos by Dotty Cristy



August — Crab Feast at the Koch Compound



Despite thunder shower predictions, sunny skies and a refreshing breeze prevailed for the 45 members and guests who signed up to attend this year's Crab Feast on the grounds of the Koch residence. As usual, an array of tasty food, including roast beef, chicken, salads, fruit, numerous desserts and, of course, fat Maryland crabs were consumed over the course of the three-hour shindig. The Chamber greatly appreciates the continuing generosity of **Auggie and Louise Koch** and their clan from **Dundalk Florist**, the family-owned business, who have hosted the Chamber's annual Crab Feast for the past 10 years.

photos by Dotty Cristy



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Members Participate in July 4th Parade

A number of Chamber members claimed honors for participating in Dundalk's 75th annual Independence Day Parade. First-place ribbons were awarded to the kilt-clad Hibernian marchers from **Dundalk's St. Patrick's Day Parade** (sponsored by the Chamber); the birthday cake float entered by the **Community College of Baltimore County**; and the float featuring **Mars Supermarkets** mascot Henley. Second-place ribbons were awarded to **Donna's Tavern Restaurant's** float and to the **Greater Dundalk Alliance's** decorated vehicle. The Honor Guard of the **Baltimore County Police Department** won a third-place ribbon, and **Dundalk Florist's** float received an honorable mention. The **Community College of Baltimore County** earned an additional trophy for best expressing the 2009 parade theme, *75 Years of Community Spirit – a Celebration of Generations*.



photos by Dotty Cristy



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July - Second Annual Chamber Golf Tourney



More than \$7,000 was raised for Chamber scholarships and community services through the 2nd annual golf outing held in July at **Sparrows Point Country Club**. Eighty players participated in the best ball tournament, which featured trophies for the top three foursomes and winners of longest drive and closest to the pin contests. Though there were no hole-in-one winners, the Chamber appreciates the generosity of **Thompson Automotive**, which provided a snazzy red Dodge Avenger, a set of Ping clubs and other great gifts for any golfer who scored an ace on any par three during the event. The golf committee, headed by **Woody Powell** of the **Community College of Baltimore County**, was successful in securing the patronage of presenting sponsors **CCBC** and **PGT Trucking** along with 36 other area businesses and individuals who supported the event. Despite an extended dry spell, Sparrows Point's course was in great shape. The club provided a fine spread for breakfast prior to play and a satisfying buffet dinner, sponsored by **North Point Self Storage**, at day's end. **Chick-Fil-A** filled the gap with tasty chicken sandwiches on the course. The Chamber is grateful for the tenacity and fortitude of golf committee members **Joe Cristy**, **Dick McJilton**, **Lil Tirschman**, **Shirley Panuska**, **George Divel**, **Scott Gardner**, **Deborah Cornely**, **Dusty Dustmann** and **Janice Evans**, who



photos by Dotty Cristy

worked diligently with Woody for months to ensure the outing's success. The winning foursome from **Toland & Co.** with 12-under par was made up of Mike Brengle, Jim Ports, Steve Ports and Dan Toland. Second-place finishers from **CCBC**, who also ended with 12-under par, were Peggy Eline, Carol Eustis, Bill Silverthorne and Bob Aupperly, and third-place awards went to the 9-under **Tirschman Pallet Co.** foursome of Robert Eltringham, Brian Herring, Robert Magee and Chris Seebach, who also picked up an award for men's longest drive. Dick Gilbert, playing with the **McCoy Appraisal Services** team claimed the men's closest to the pin award, while Carol Eustis took women's longest drive and **The Dundalk Eagle's** Deb Cornely took closest to the pin. Photos of each participating foursome were emailed to the players.

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Dotty Cristy, ABR
Realtor



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Scholarship Awards

Proceeds from the Chamber's first annual golf tournament in October, 2008, made it possible to award three \$1,000 scholarships to Dundalk area high school students and an additional \$1,000 scholarship to a continuing education student at CCBC-Dundalk. Scholarship winners include: Patapsco High School and Center for the Arts graduate Audrey Pyle; Dundalk Senior High School graduate Chelsea Hope Curtz; and Sparrows Point High School graduate Lauren Crug. The name of the winner of the CCBC continuing education scholarship has not yet been released. The Chamber presented an additional scholarship in the amount of \$250 to Sollers Point Technical High School.

Join Us!

Membership Application

Business Name: _____
 Contact Person: _____
 Bus. Address: _____
 City, State, Zip: _____
 Telephone: _____
 Fax: _____
 Email Address: _____

Annual Dues Structure

	Paid by Jan. 31	Paid after Jan. 31
Business 1-15 Employees	\$200	\$250
Business 16-30 Employees	\$250	\$300
Business 31-50 Employees	\$300	\$350
Business 51-100 Employees	\$350	\$400
Business 100+ Employees	\$400	\$450
Non-Profit (schools, churches and community organizations)	\$125	\$150

Members who pay dues before March 1 of the membership year will be listed in the Annual Membership Directory. All members will be listed in the Chamber's online directory.

Dues Enclosed: \$ _____

Please send application and payment to:
Dundalk Chamber of Commerce
7233 German Hill Rd.
Dundalk, MD 21222
410-284-3700

2009 Officers

- Deborah Cornely, President**
The Dundalk Eagle and What's Happening magazine
Vice President's position currently unfilled
- Diane MacDougall, Secretary**
Woman's Club of Dundalk
- Bernice Sotaski, Treasurer**
Patapsco Bank
- Dr. Carol Sullivan, Past President**
Community College of Baltimore County

2009 Board of Directors

- Danielle Alderson** Chick-fil-A
- Rev. David Erickson** Watersedge Baptist Church
- Amy Menzer** Dundalk Renaissance Corporation
- Dolly McCoy** McCoy Appraisal Services
- Gloria McJilton** Nationwide Insurance
- Elaine Welkie** Johns Hopkins Bayview Medical Center
- Justin Jones** Duda-Ruck Funeral Home
- Kim Schmitt** Sparrows Point Country Club
- Heidi Norris** North Point Self Storage
- Dotty Cristy** Chamber Office Manager

EDITOR'S NOTE: Joe Lyons of Thompson Automotive was misidentified in a photo that ran in the June issue of **Chamber Notes**. Joe is the general manager of the Chrysler, Dodge, Jeep dealership at 124 North Point Blvd. *Sorry, Joe.*

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2009**



The Dundalk Chamber of Commerce

Remember to Mark Your Calendar for these Upcoming Events

- Saturdays thru Nov. 14** Farmers Market, Dundalk's Veterans Park, 6:30 a.m. to 12:30 p.m.
- Wednesday, Sept. 9** Chamber Board of Directors Meeting, Chamber headquarters, 3 p.m.
- Thursday, Sept. 17** Networking at True2Form Collision Repair Centers, 1123 Old North Point Road, 5:30 to 7:30 p.m.
- Wednesday, Oct. 14** Chamber Board of Directors Meeting, Chamber headquarters, 3 p.m.
- Thursday, Oct. 22** Luncheon at CCBC-Dundalk featuring Captain Butch Wilson of North Point Police Precinct, 11:30 a.m.
- Thursday, Nov. 5** Annual Business Recognition Awards Breakfast and General Membership Meeting, Sparrows Point Country Club, 8:30 a.m.
- Wednesday, Nov. 11** Chamber Board of Directors Meeting, Chamber headquarters, 3 p.m.
- Saturday, Nov. 14** Final Farmers Market in Dundalk Veterans Park, 6:30 a.m. to 12:30 p.m.
- Wednesday, Dec. 9** Chamber Board of Directors Meeting, Chamber headquarters, 3 p.m.
- Wednesday, Dec. 9** Annual Holiday Luncheon, Sparrows Point Country Club, 11:30 a.m.

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